



Dori Klass

Resume & Credentials

Corporate Life

- MBA, Executive Masters of Business Administration, with High Honors
- Spent 20 years in four divisions with Abbott Laboratories as:
 - Senior Director, Marketing & Sales Operations, Pharmaceutical Products Division
 - M&A Integration Leadership Team, Knoll Pharmaceuticals Acquisition
 - Director, Marketing Operations, TAP Pharmaceutical Products, Inc.
 - Abbott's Leadership Development Program (LDP) Participant, one of 26 high potentials chosen to be developed for additional leadership responsibilities
 - M&A Integration Leader, MediSense Acquisition
 - Senior Strategic Planner, Diagnostics Division
 - Senior Product Manager, U.S. Marketing, Diagnostics Division
 - Senior Product Manager, World Wide Marketing, Diagnostics Division
 - Senior Sales Specialist & Field Sales Positions, Boston, Houston, Diagnostics Division
- Dow Chemical, USA - 18 months
- BSE, Biomedical Engineering & BA, Germanic Languages, Duke University

Coaching-Specific

- PCC, Professional Certified Coach, International Coach Federation
- CPCC, Certified Professional Co-Active Coach, Coaches Training Institute
- CDC & CDCGL, Certified Dream Coach & Dream Coach Group Leader, Dream University
- CVDP, Certified Voice Dialog Practitioner
- CCP, Certified ChangeWorks! Practitioner, MasterStream (dba Institute for Productive Tension)
- CFC, Certified Family & Parent Coach, Academy for Family Coach Training
- CEC, Certified Executive Coach
- Certified Enneagram In Business - Know Yourself & Consulting Programs
- Completed the Playing Big Facilitator's Training with Tara Mohr
- Completed The Coaching Way Training with Tara Mohr
- Pathways Institute, Heart, Seer & Shadow Conferences, Mystery School & Graduate Studies, since 2007

